



Leading The Investment Property Industry



LOW HANGING FRUIT

1. YOUR EXISTING CLIENTS you are regularly in touch with
2. PRE-APPROVALS Make a list and work through these first
3. REFINANCE - People who ring you directly
4. FHO who don't yet understand Rent Invest

SLIPSTREAM EFFECT – The Tool Box

1. Screencast
2. Bulk voice mail
3. Templates like the Property Clock; Home Loan Health Check...
4. PIA – watch the Slipstream videos
5. Edification of the Property Research House