



3 DAY RE LICENSE TRAINING WITH LEVERAGE ACADEM
Certificate IV Property Services (Real Estate) - CPP40307

Clifton's Sydney, 13, 60 Margaret St, Sydney NSW 2000, Australia

Wednesday, 21st - Friday 23rd March, 2018

9 – 5:30 pm

RSVP (no exceptions) by 8/3/18

The completion of the Certificate IV Property Services (Real Estate) - CPP40307 training allows you, the candidate, to use that qualification to apply for a full Real Estate Licence.

In order to minimise the time you need to invest into in-class training (RPL excluded), this bespoke course delivery has been modified specifically for Slipstream brokers. Since the delivery of material and information will be intense, your complete commitment and attention will be required over the 3 days in question.

Every effort will be made (with your co-operation) to have all assessments completed during the training period.

With this in mind we ask that you organise your schedules so that you are not returning phone calls or emails during the training and also that you arrive on time so we can start and finish punctually.

As the breaks will be short (lunch is half an hour), we have arranged for this event to be completed at Clifton's where the event will be completely catered for. We will be ensuring that there are food options for gluten sensitive people and vegetarians, however if you have a specific allergy, please email admin@slipstreamaustralia.com.au at your earliest convenience so we can ensure you're well looked after.

THANK YOU!

COST

Certificate IV Property Services (Real Estate) - CPP40307	\$1500 No GST
Venue & catering for 3 days	\$363. GST Incl.
TOTAL + GST	\$1863.

HOW TO PAY

1. Once we receive confirmation that you will be attending, Leverage Academy will send you a Tax Invoice for \$1863.
2. Slipstream will invoice Leverage Academy for the venue and catering, since we have booked these facilities and will pay for it out of pocket, until we are reimbursed.



WHAT SLIPSTREAM WILL COMPLETE ON YOUR BEHALF

1. Referee’s Report - Competency Assessment for Real Estate Licence
2. Supply The Leverage Group with a copy of any evidence of training and certification you have supplied us with.

FORMS FOR YOU TO COMPLETE & RETURN TO THE LEVERAGE GROUP

1. Personal Overview Of Your Experience Form
2. Self-Assessment Form
3. Course Enrolment Form

MODULES THAT WILL BE COMPLETED DURING THE COURSE

DAY ONE – Sales

CPPDSM4008A	<i>Identify legal & ethical requirements of property sales to complete agency work</i>
CPPDSM4080A	<i>Work in the real estate industry</i>
CPPDSM4003A	<i>Appraise property</i>
CPPDSM4012A	<i>List property for sale</i>
CPPDSM4014A	<i>Market property for sale</i>
CPPDSM4017A	<i>Negotiate effectively in property transactions</i>
CPPDSM4019A	<i>Prepare for auction & complete sale</i>
CPPDSM4022A	<i>Sell & finalise the sale of property by private treaty</i>
CPPDSM4061A	<i>Obtain prospects for listing</i>

DAY 2 – Property Management

CPPDSM4007A	<i>Identify legal & ethical requirements of property management to complete agency work</i>
CPPDSM4009B	<i>Interpret legislation to complete agency work</i>
CPPDSM4015B	<i>Minimise agency and consumer risk</i>
CPPDSM4010A	<i>Lease property</i>
CPPDSM4011A	<i>List property for lease</i>
CPPDSM4013A	<i>Market property for lease</i>
CPPDSM4061A	<i>Obtain prospects for listing</i>
CPPDSM4049A	<i>Implement maintenance plan for managed properties</i>
CPPDSM4020A	<i>Present at tribunals</i>
CPPDSM4056A	<i>Manage conflict & disputes in the property industry</i>



DAY 3 – Trust Accounting

CPPDSM4006A Establish & manage agency trust accounts

Recognised Prior learning (RPL)

<i>BSBRKG304B</i>	<i>Maintain business records</i>
<i>BSBSMB406A</i>	<i>Manage small business finances</i>
<i>BSBLED401A</i>	<i>Develop teams and individuals</i>
<i>CPPDSM4005A</i>	<i>Establish & build client-agency relationships</i>
